

# Julius Rüschenpöhler

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30th September 2021

## CONTACT INFORMATION

✉ [rueschenpoepler@gmail.com](mailto:rueschenpoepler@gmail.com)  
🏠 [ruschenpoepler.github.io](https://ruschenpoepler.github.io)

🌐 [github.com/ruschenpoepler](https://github.com/ruschenpoepler)  
🐦 [@ruschenpoepler](https://twitter.com/ruschenpoepler)

## RESEARCH INTERESTS

Behavioral economics, development economics  
Experimental economics, applied econometrics

## PROFESSIONAL EXPERIENCE

**Postdoctoral Researcher**, *University of California at Berkeley* 2019-2021  
Center for Effective Global Action (CEGA)

**Research Assistant** 2011-2014

Research assistance for projects in psychology and economics

- Prof S. Delecourt (UC Berkeley)
- Prof N. Chater (University of Warwick)
- Prof W.X. Schneider (Excellence Cluster CITEC, Bielefeld)
- Dr. D. Kuchenbrandt (Excellence Cluster CITEC, Bielefeld)
- Prof T. Glaser (Universität Bielefeld)

## EDUCATION

**Ph.D.**, Economics, *Tilburg School of Economics and Management* 2019

Visiting Scholar at J-PAL South-East Asia 2015-2017

**M.Sc.**, Behavioral and Economic Science, *University of Warwick* 2013

**B.Sc.**, Psychology, *Universität Bielefeld* 2012

Visiting Student at Universidad de Zaragoza 2012

Visiting Student at Université Paris X. Nanterre 2011

## PUBLICATIONS

**Curating Local Knowledge: Experimental Evidence from Small Retailers in Indonesia**  
with P.S. Dalton, B. Uras, and B. Zia

*Journal of the European Economic Association* (preprint, February 2021)

**Worries of the Poor: The Impact of Financial Burden on the Risk Attitudes of Micro-entrepreneurs**

with P.S. Dalton and N. Nguyen

*Journal of Economic Psychology* (Vol. 79, August 2020)

## WORKING PAPERS

**Determinants and Dynamics of Business Aspirations: Evidence from Small-scale Entrepreneurs in an Emerging Market**

with P.S. Dalton and B. Zia

*CentER Discussion Paper Series No. 2018-009*

SELECTED  
WORK IN  
PROGRESS

- The Role of Social Norms in Local Participation for School Accountability in Ghana  
with K. Sheth (UC Merced), A. Owusu-Ansah (Ashesi U, Ghana)
- Providing Access to Urban Markets for Agricultural SMEs in Indonesia
- Weighting for the Call: Addressing Missing Data in Phone Surveys  
with U. Pape, A. Delius (World Bank), M. Heemann (U Göttingen)

TEACHING  
EXPERIENCE

**Lecturer**

- [DEVP C253] *International Economic Development Policy* 2020  
at UC Berkeley (Guest Lecturer, Online)  
→ for M.Sc. Public Policy, M.Sc. Agriculture & Resource Econ
- [30L208-B-6] *Development Economics* 2017-2018  
at Tilburg University (Co-instructor with P.S. Dalton)  
→ for B.A. Business Economics, B.Sc. Economics
- [Workshop] *DIWA Impact Evaluation Training* 2020  
at CEGA, UC Berkeley (Online)  
→ for Ph.D. Researchers, Policy Makers from Ghana  
Session on Introduction to Causal Inference  
Session on Recent Advances in Difference-in-differences
- [Workshop] *Machine Learning for Development Economics* 2019  
at CEGA, UC Berkeley  
→ for (Senior) Research Associates

**Teaching Assistant**

- [30K109-B-3] *Advancing Society: Markets, Games, Behavior* 2018  
at Tilburg University (for J.J.M. Potters and P.S. Dalton)  
→ for B.A. Business Economics, B.Sc. Economics
- [30L208-B-6] *Development Economics* 2016-2018  
at Tilburg University (for P.S. Dalton)  
→ for B.A. Business Economics, B.Sc. Economics
- [270116] *Introduction to Statistics* 2010  
at Bielefeld University (for K. Kleinke)  
→ for B.Sc. Psychology

SUPERVISION  
& MENTORING

**Thesis Supervision**

- Undergraduate theses at Tilburg University 2016-2018  
→ for B.Sc. Economics, B.Sc. Social Sciences

**Mentoring**

- Mentoring African fellows (EASST) at CEGA, UC Berkeley 2019-2020  
Mentoring predocs at the Global Priorities Institute, Oxford U since 2021

LOCAL PARTNERS	Ministry of Education of Ghana; Microfinance Innovation Center for Resources and Alternatives (NGO, Indonesia), SurveyMETER (Survey firm, Indonesia), Spire Research & Consulting (Survey firm, Indonesia), Abdul Latif Jameel Poverty Action Lab South-East Asia (J-PAL, Indonesia)														
REFEREEING	World Development, Journal of Economic Psychology, Review of Development Economics														
GRANTS & FELLOWSHIPS	<table border="0" style="width: 100%;"> <tr> <td>Global Priorities Fellowship of the Forethought Foundation</td> <td style="text-align: right;">2021-2022</td> </tr> <tr> <td>Ghana Institute of Management and Public Administration (GIMPA) Development Impact West Africa Program Grant (with K. Sheth, A. Owusu-Ansah)</td> <td style="text-align: right;">2020</td> </tr> <tr> <td>Psychology and Economics of Poverty Seed Funding</td> <td style="text-align: right;">2020</td> </tr> <tr> <td>BRAC-CEGA Learning Collaborative Grant (with M. Walker)</td> <td style="text-align: right;">2019</td> </tr> <tr> <td>TISEM Alumni Research Grant</td> <td style="text-align: right;">2017</td> </tr> <tr> <td>Study scholarship Universidad de Zaragoza, Spain</td> <td style="text-align: right;">2012</td> </tr> <tr> <td>Study scholarship Université Paris X Nanterre, France</td> <td style="text-align: right;">2011</td> </tr> </table>	Global Priorities Fellowship of the Forethought Foundation	2021-2022	Ghana Institute of Management and Public Administration (GIMPA) Development Impact West Africa Program Grant (with K. Sheth, A. Owusu-Ansah)	2020	Psychology and Economics of Poverty Seed Funding	2020	BRAC-CEGA Learning Collaborative Grant (with M. Walker)	2019	TISEM Alumni Research Grant	2017	Study scholarship Universidad de Zaragoza, Spain	2012	Study scholarship Université Paris X Nanterre, France	2011
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RECENT CONFERENCES & WORKSHOPS	<p><b>2021:</b> Early Career Conference Programme 2021 (Oxford, online), 7th Oxford Conference of Global Priorities Research (Oxford, online), Early Summer Tutorial in Modern Applied Tools of Econometrics (Michigan State, online), CSAE Conference 2021: Economic Development in Africa (Oxford, online)</p> <p><b>2020:</b> NeurIPS (online), Association for the Study of Religion, Economics, and Culture Conference (Chapman, online), TextXD (Berkeley, online), Northeast Universities Development Consortium (Northwestern, online), Advances in Micro Development Economics (Barcelona GSE, online), BREAD Conference on Development Economics (Northwestern, online), Advances with Field Experiments (Chicago, online), Association for the Study of Religion, Economics, and Culture Meeting (Chapman, online), Learning for Dynamics and Control (Berkeley, online), Measuring Development (World Bank, online), Midwest International Economic Development Conference (Purdue, online), Pacific Conference for Development Economics (Berkeley, online)</p> <p><b>2019:</b> BITSS Annual Meeting (Berkeley), TextXD (Berkeley), Evidence to Action (Google), Research Transparency and Reproducibility Training (World Bank), Summer Institute in Computational Social Sciences (UCLA), Symposium on Economic Experiments in Developing Countries (Berkeley), Psychology and Economics of Poverty Convening (Berkeley), Giannini Foundation of Agricultural and Resource Economics Student Conference (Davis), Development and Political Economics Graduate Student Conference (Stanford), Bay Area Behavioral and Experimental Economics Conference (USF), Pacific Conference for Development Economics (USC)</p>														

COMPUTER  
SKILLS

Stata (data manipulation and analysis)  
R (data manipulation and analysis, visualization, and geospatial data)  
Python (machine learning and text analysis)  
ArcGIS, QGIS, L<sup>A</sup>T<sub>E</sub>X, R Markdown, Jupyter Notebooks, Git  
SurveyCTO, Qualtrics, Open Data Kit

LANGUAGE  
SKILLS

German, English (native)  
French, Spanish (conversational)  
Indonesian, Dutch (only passive use)